

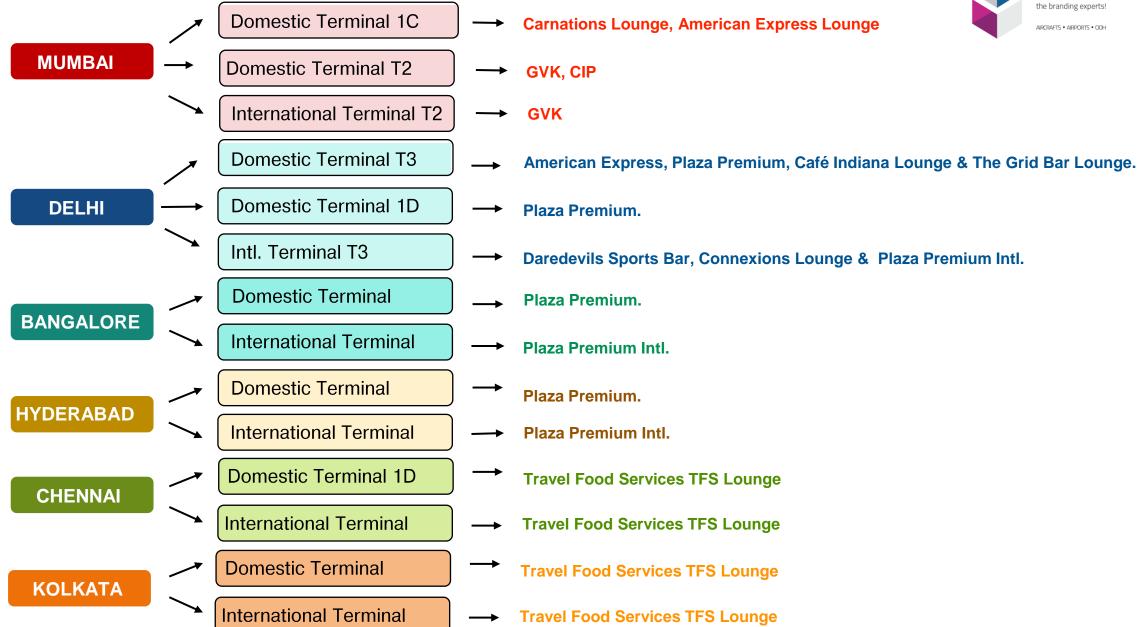
Why Brand Inside The Airport Lounges?



- Airport Lounges cater to the needs of a varied group of travelers majority of which are Wealthy Influential Business travelers.
- Not only does the lounges provide peace and quiet space to relax but also a place to be productive. With facilities like
 internet, fax, conference rooms, place to charge your gadgets, Airport Lounges offer a captive quiet and secluded place
 allowing the HNI to make the most of their time before flying.
- Airport can be quiet chaotic at times but the lounges provide a getaway from the chaos for the HNI and hence it is the best place to Advertise/Promote/Exhibit your products.
- The average footfalls per lounge per month is approx. 25,000 to 30,000. We bring you a bunch of engaging mediums through which you can advertise here.

Lounge Locations





About Your Audience









22% Female

78% Male

92% < INR 15 lacs annually

54% < INR 25 lacs annually

29% < INR 50 lacs annually

59% between age 35yrs — 54yrs

19% between age 55yrs — 65yrs

22% fall in remaining age group

Media We Offer



Newspaper Jackets Luxury Clocks

Product Display/ Brochure Distribution/ Product Sampling Magazine Racks

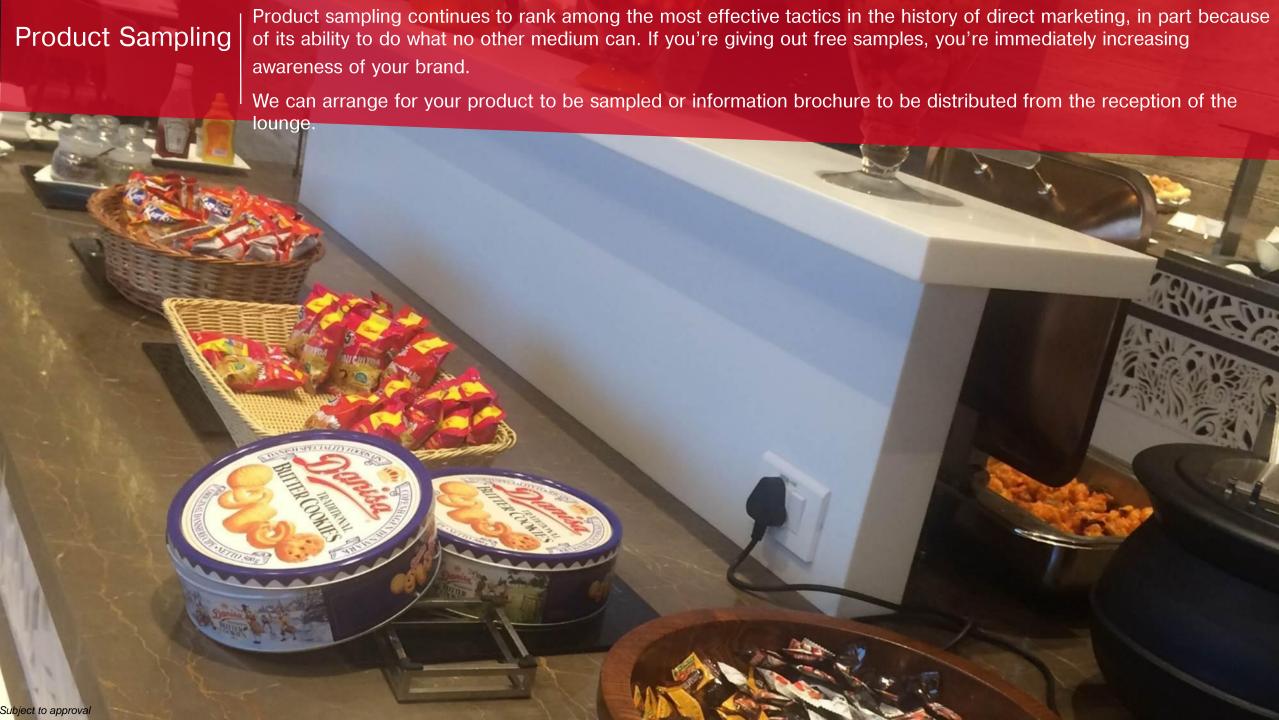
Mobile Chargers (LED / Backlit Display)

Lounge Access Cards



Newspaper Jackets

All newspapers in the lounge will be wrapped in a jacket, that can branded on all four sides. These jackets will carry a full page advertisement of your brand. Passengers reaching out for newspapers cannot miss the advertisement displayed.



Product Branding

Your brand/product can be displayed inside the lounges. High Visibility throughout the lounge. Products can also be mounted on a small podium with an LCD continuously playing different TVCs.





Advantages of Product Displays/ Brochure Distribution/ Product Sampling

- If your goal is to help consumers better understand your product, there's nothing that works better than product sampling, Period.
- You can show them how it looks and what makes it different from the goods offered by your competitors.
- Product sampling can be a powerful first step in getting a consumer to try your product for the first time. It can also be your first step in creating an emotional connection between your company's product and your target consumer.
- You get an instant feedback. Of course you might not expect feedback, but that doesn't mean you won't get any. If you're giving out free samples in person, you might be able to receive some instant feedback. Include a hashtag or your Twitter handle on the packaging, and it's likely you'll get some online feedback.
- Sampling is the key method of making sure products make it onto the shelves of these HNI and stay there when faced with heavy competition.



Mobile Chargers (LED/ Backlit Display)

Mobile Chargers are located in the seating area where the highest volume of executives wait to travel.

These charging units can be placed at strategic locations showcasing your advertisement on a backlit screen. These units can also have an LED screen in the front with various entertainment & advertising options.

The shape can also be customized to suit your product or brand.



Luxury Watches Around 2 — 3 Luxury Watches can be hung on the walls inside each lounge. These will be placed at prominent uncluttered locations to enhance visibility and recall. During the contract period no other watch/clock of any other brand will be displayed. Special Offers or new launches of the brand can be communicated to the lounge passengers periodically via product display or placement of brochures. The contract for branding the watches can be for a minimum period of 3 years upto a maximum of 7 yrs..



Magazine Racks

A rack/support designed for displaying the Magazines. Branding on this rack can be done on the top as well as at the bottom. This is backlit making your Logo/Brand stand out. Also the rack is placed at a strategic location that everyone entering the lounge can see it.







Lounge Access Cards We can arrange to provide customised lounge access cards for your clients or internal purposes. These cards will allow access to various lounges across India irrespective of the Airline you are flying. These are available on request and can be customised according to your clients.

Commercials:



Advertising Type	Qty	Rate	Production
	Per Lounge/ Month	Rs. Per Lounge / Month	Rs. Per Lounge
Newspaper Jackets	6000	Between 3,50,000/ 4,50,000/-	90,000/-
Product Display	1	3,25,000/-	as per actuals
Brochure Distribution	5,000	2,25,000/-	as per actuals
Product Sampling	20,000 — 30,000 (minimum 15k)	15/- per piece	as per actuals
Mobile Chargers (LED/ BackLit Display)	1	2,75,000/-	as per actuals
Luxury Watches	2 - 3	Price On Request	-
Magazine Racks	1	Price On Request	-
Lounge Access Cards	-	Price On Request	-